



relovv
Reduce. Reuse. Relovv.

MERCHANDISING & OPERATIONS MANAGER

Work directly with the founders at relovv's stunning WeWork and/or Miracle Mile HQ in Hollywood, CA.

Responsibilities:

- Sourcing inventory based on fashion forecasts
- Fashion Forecasting / Trend Analysis (making presentations / moodboards)
- Sourcing inventory based on each buyer's preferences
- Stocking inventory for each style, size, brand, category
- Working on ratios of how much of each item we should have
- Quality assurance / training our interns to make awesome listings
- Customer service on order issues
- Ensuring we have inventory for our 50+ pop up shops
- Work with marketing on inventory related promo codes and promotions
- Light order fulfillment
- Fashion photography / photoshoots with models
- Doing the "math" on how much inventory we should have.

Rewards

- PTO
- Work with CEO and CTO directly
- Priceless mentorships with executives at Honest Company, Google, Etsy, Netflix
- Fast advancement opportunities
- Work in an awesome "startup" environment

About relovv:

Relovv is the new and sustainable way to buy & sell fashion. We match our buyers and sellers with each other based on data to sell more items and show you a selection that really speaks to you. It is named after our patent-pending feature that allows members to sell each other's items by relovving them. We use matching and machine learning (it's super cool) to sell the highest percentage of inventory of any marketplace to date (including eBay, Poshmark, depop, and more). By selling more, we fulfill our mission to #ReduceReuseRelovv. The fashion industry is the 2nd most wasteful in the world, worse than oil. In the USA alone, 14M tons of clothing get discarded each year. That's the weight of 700 caribbean cruise ships - our only option is to relovv our clothing and extend their life cycles.

But young people aged 12-25 have no way no way to do that. Our competitors sell less than 10% of their inventory, and the vast majority of what they do sell is luxury, which young people are not buying or selling. We focus on this untapped "next generation" and their \$30 price point, sourcing brands and trends they love for a lot less than other marketplaces. Relovv is not just an app it is a brand and vision. We care about getting your items sold, being progressive with genderless categories and size inclusivity, affordability, and sustainability. We also have a growing team of 70 brand ambassadors

(HS and college students), who volunteer to work for us because they buy into our brand and our mission - they just fall in love with how it works for their demographic.

Relovv is currently named UNItiques.com. We are rebranding to the name "relovv" this Summer 2018 and launching our new mobile application. UNItiques has been featured on TV shows including Lifetime's Projecting Runway Startup and ABC's The Chronicle, as well as featured in Forbes, Entrepreneur Magazine, and more.

We are launching a massive expansion for this fall and need your help.

Job Type: Full Time

Location: Los Angeles

Ideal Experience:

- 2+ years Merchandising
- 2+ years Excel
- 2+ years Operations
- 2+ years Retail Management
- 2+ years E-Commerce
- 2+ years Fashion